IFW \$

PETITION F	OR EXTENSION (Sma	R 1.136(a)	111	ocket No. 565 A USA				
In Re Application	Of: Nicholas Frattal	JAN 3 1 2005						
Application No. 10/722,730	Filing Date November 26, 2003	Examine		Customer No. 23307	Group Art Unit	Confirmation No.		
Invention: LON	IG TERM PROPERTY 02/08 01 FC	B/2005 HMARZI1 00000	00075 10722730					
COMMISSIONER FOR PATENTS: This is a request under the provisions of 37 CFR 1.136(a) to extend the period for filing a response to the Office Action of August 24,2004 in the above-identified application. Date The requested extension is as follows (check time period desired): One month Two months Two months								
from:	November 24, 2		until:	Februa	ary 24, 2005 Date			
The fee for the ex A check in to the Director Deposit Acc If an addition fees which to the Deposit Acc Payment by WARNING:	the amount of the fee or is hereby authorized	\$510 and is enclosed. It to charge any feed is required, please eposit Account No. TO-2038 is attached form may become	es which may e consider this 19-5425 ed. ne public. Cr	is a petition the	refor and charge	e any additional		
Peter J. Butch III, Synnestvedt Lechn 112 Nassau Street P.O. Box 592 Princeton, NJ 0854	er & Woodbridge LLI	P		with the United postage as first ("Commissioner for 22313-1450" [3" January 26, (Date)	d States Postal class mail in an enter patents, P.O. Bot CFR 1.8(a)] on 1,2005	Service with sufficient velope addressed to the ox 1450, Alexandria, VA		
cc: N. Frattalone		0.0			Andrea Cojo	-		

A STATE OF THE PARTY OF THE PAR

and become a second to the sec

								3 9 1	
				Cash outlay o	ver term of lease				
					eases Included)			•	
		First	Second	Third	Fourth	Fifth	Sixth		
Base Rent	Annual	5 Yrs	5Yrs	5 Yrs	5 Yrs	5 Yrs	5 Yrs	, •	
Dusc Hom	7.0	0 1,0	01.0	0 110	0	• /	- ···•	, ,	
		1						1.1	
\$2,000	\$24,000	\$138,000	\$158,700	\$182,505	\$209,881	\$241,363	\$277,567	İr	
\$2,000	\$24,000	Ψ100,000	Ψ100,100	Ψ102,505	Ψ200,001	42 11,000	ΨΕ / / ,00 /	11	
		5 Yrs	10 Yrs	15 Yrs	20 Yrs	25 Yrs	30 Yrs	1	
		0.113	10 113	10 113	20	20 110	00 110		
Cummulative Rent Pa	vments	\$138,000	\$296,700	\$479,205	\$689,086	\$930,449	\$1,208,016		
Communicate (Cont.)	.ymone	\$100,000	\$200,700	\$110,200	4000,000		V.,=00,0.0	127	
Multiple Cell Tower Si	ites	100	200	300	400	500	600	700	800
Total Savings				000		***	***	, ,	***
, out our ingo		\$120,615,590	\$241,417,181	\$362,218,771	\$483,020,362	\$603,821,952	\$724,623,543	\$845,425,133	\$966,226,724
		<i>t</i>	•=	*		,		4.5	
Annualized 30 Year S	avinas	\$4,020,520	\$8.047.239	\$12,073,959	\$16,100,679	\$20,127,398	\$24,154,118	\$28,180,838	\$32,207,557
		* .,	***********	•,•	*			1	**
								1.	
Co-Locate Fees	Monthly	Annuai	First	Second	Third	Fourth	Fifth	Sixth	
\$1,000	Income	Income	5 Yrs	10 Yrs	15 Yrs	20 Yrs	25 Yrs	30 Yrs	
V.1,000									\$
1st Co Locator	\$1,000	\$12,000	\$60,000	\$120,000	\$180,000	\$240,000	\$300,000	\$360,000	
2nd Co Locator	\$2,000						\$600,000	\$720,000	
3rd Co Locator	\$3,000	\$36,000	\$180,000	\$360,000	\$540,000	\$720,000	\$900,000	\$1,080,000	
4th Co Locator	\$4,000							\$1,440,000	
5th Co Locator	\$5,000						\$1,500,000	\$1,800,000	
								1	
Cell Tower Sites		100 .	200	300.	400	500	600	700	800
X 30 Yrs		•						- 1	
1st Co Locator		\$36,000,000	\$72,000,000	\$108,000,000	\$144,000,000	\$180,000,000	\$216,000,000	\$252,000,000	\$288,000,000
2nd Co Locator		\$72,000,000	\$144,000,000	\$216,000,000	\$288,000,000	\$360,000,000	\$432,000,000	\$504,000,000	\$576,000,000
3rd Co Locator		\$108,000,000	\$216,000,000	\$324,000,000	\$432,000,000	\$540,000,000	\$648,000,000	\$755,000,000	\$864,000,000
4th Co Locator		\$144,000,000	\$288,000,000	\$432,000,000	\$576,000,000	\$720,000,000	\$864,000,000	\$1,008,000,000	\$1,152,000,000
5th Co Locator		\$180,000,000	\$360,000,000	\$540,000,000	\$720,000,000	\$900,000,000	\$1,080,000,000	\$1,260,000,000	\$1,440,000,000
								7.5	
		,						117	
Total Combined Bene	fits, Cumulative of	over thirty Years	5					e t	
For Multiple Sites						•		li	
		100	200	300	400	500 [:]	600	700	800
								1 1	
1st Co Locator			\$313,417,181						\$1,254,226,724
2nd Co Locator			\$385,417,181		\$771,020,362		\$1,156,623,543		
3rd Co Locator			\$457,417,181				\$1,372,623,543		
4th Co Locator							\$1,588,623,543		
5th Co Locator		\$300,615,590	\$601,417,181	\$902,218,771	\$1,203,020,362	\$1,503,821,952	\$1,804,623,543	\$2,105,425,133	\$2,406,226,724
							·		
30 Year Annualized C	ombined Benefit				400		0	49.	000
		100	200	300	400	500	600	70 0 ı	800
4-1-0-1		er 000 coo	640 447 000	845 030 050	****	600 407 000	604.054.110	# · · ·	644 007 557
1st Co Locator			\$10,447,239		\$20,900,679			\$36,580,838	
2nd Co Locator		\$6,420,520			\$25,700,679			\$44,980,838	
3rd Co Locator		\$7,620,520			\$30,500,679			\$53,380,838	
4th Co Locator		\$8,820,520			\$35,300,679			\$61,780,838	
5th Co Locator		\$10,020,520	\$20,047,239	\$30,073,959	\$40,100,679	\$50,127,398	\$60,154,118	\$70,180,838	\$80,207,557
Offertal and Over-	av Barravina							1.	
Offer to Land Owner t	by bottowing							i	
Amount	\$050.000	\$200,000	\$350,000	\$400,000	\$450,000	\$500.000		" : .	
Amount Interest	\$250,000							143	
Term	7% 7			7% 7	7%			1.2	
	\$3,712	7. \$4.455			7 \$6.692	7 \$7.425		1	
Principal & Interest Annual Cost								J;	
Total Cost	\$44,548 \$311,838				\$80,187 \$561,309	\$89,097 \$623,676		, Ľ	
rotal Cost	ψ3 i i,030	₽314,2 05	\$430,573	\$450,941	\$301,309	\$623,676		1.2	
Negotiate all cash unf	ront offer for long	tem use of tai	nd					:.	

Negotiate all cash upfront offer for long term use of land All offers should include an all cash payment, declining through the 7th year etc. Purchase Bonds @ a discount offer face value to land owner pledge bonds as coll

The use of the available cash created by this strategy is not factored CPI not factored for the 5 & 7th years

•

Purchase 0 Coupon Bond @ 70 % Discount 80 % of face value of \$175,000≈ 140,000	9		Actual Cost to Company if bonds a to pay all cash to land owner	are purchased and borrow	wed against
Payment to Land Owner in Cash or Stocks	-	\$110,000	Cost to Purchase Bond Principal & Interest Paid on Loa	\$175,000 \$300,552	
Mo. Cost to Amortize \$105,000 over 7 years	r	\$1.533		\$300,33 <u>2</u>	
@ 6% interest 84 months	-		Total Cost of Transaction Value of Bond at Maturity	\$475,552 \$250,000	
	-	\$128,772	value of Bond at Maturity	\$230,000	
		*	Real Cost over 7 Years	\$225,552	
Mo. Cost to Amortize \$140,000 over 7 years		\$2,045			
@ 6% interest 84 months		84	Actual Cost to Company for Borrov	ving the cash	
Principal & Interest	ì	\$171,780	Borrow cash and pay upfront Amortize @ 6 % for 7 Yrs	\$250,000	
	li t		Real Cost over 7 Years	\$306,768	

	A 1			(3 % CPI Inc	over term of I creases Includ	led)	4		
Base Rent	Annual .	First 5 Yrs	Second 5Yrs	Third 5 Yrs	Fourth 5 Yrs	Fifth 5 Yrs	Sixth no		
\$2,000	\$24,000	\$138,000	\$158,700	\$182,505	\$209,881	\$241,363	\$277,567		
		5 Yrs	10 Yrs	15 Yrs	20 Yrs	25 Yrs	30 Yrs		
Cummulative Rent Paymen	nts	138000	296700	479205	689085.75	930448.613	12080 15.9		
Number of Sites	1*	1	2	3	4	5	611	7	8
30 Yr Savings minus 1st 7	yrs rent pd	\$1,208,016	\$2,416,032	\$3,624,048	\$4,832,064	\$6,040,080	\$7,248,095	\$8,456,111	\$9,664,127
Annualized 30 Year Saving	gs	\$40,267	\$80,534	\$120,802	\$161,069	\$201,336	i.	\$281,870	\$322,138
Co-Location Rent 2000	Monthly Income	Annual Income	First 5 Yrs	Second 10 Yrs	Third 15 Yrs	Fourth 20 Yrs	Fifth 25 Yrs	Sixth 30 Yrs	
1st Co Locator 2nd Co Locator	\$2,000 \$4,000		\$120,000 \$240,000				\$600,000	\$720,000	
3rd Co Locator	\$6,000		\$360,000			\$960,000 \$1,440,000			
4th Co Locator	\$8,000		\$480,000						
5th Co Locator	\$10,000	\$120,000	\$600,000			\$2,400,000	\$3,000,000		
Cell Tower Sites		1	2	3	4	5	6	7	8
X 30 Yrs 1st Co Locator		\$720,000	£1 440 000	\$2,160,000	\$2,880,000	\$3,600,000	£4 220 000	ee 040 000	ee 700 000
2nd Co Locator		\$1,440,000						\$5,040,000 \$10,080,000	
3rd Co Locator		\$2,160,000					\$12,960,000		
4th Co Locator		\$2,880,000					-\$17,280,000		
5th Co Locator		\$3,600,000	\$7,200,000	\$10,800,000	\$14,400,000	\$18,000,000	\$21,600,000	\$25,200,000	\$28,800,000
Total Combined Benefits, 0	Transplation of the state	. Voor					2		
For Multiple Sites	zumulauvė over umi	rears							
· o. malopio onco	j.t	1	2	3	4	5	6 %	7	8
	. ئ ې						4		
1st Co Locator	i				\$7,712,064		\$11,560 095		
2nd Co Locator	5.	\$2,648,016					\$15,886,095		
3rd Co Locator	. #	\$3,368,016					\$20,208,095		
4th Co Locator 5th Co Locator	:	\$4,088,016					\$24,528,095 \$28,848,095		
Sui Co Localoi		\$4,000,010	\$3,010,032	\$14,424,040	\$13,232,004	\$24,040,000	\$20,046,093	433,030,111	\$30,404,127
30 Year Annualized Combi	ned Benefi, of Poten	tial Income Gali 1	n and Rent Sa 2	avings 3	4	5	6	7	8
	}		_	v	•	J	, ji	•	Ů
1st Co Locator	ž.	\$64,267	\$128,534	\$192,802	\$257,069	\$321,336	\$385,603	\$449,870	\$514,138
2nd Co Locator	11	\$88,267	\$176,534	\$264,802		\$441,336	\$529,603	\$617,870	\$706,138
3rd Co Locator	ž ₁ ,	\$112,267	\$224,534	\$336,802		\$561,336	\$673,603	\$785,870	\$898,138
4th Co Locator	<u>;</u>	\$136,267	\$272,534	\$408,802		\$681,336	\$817,603	\$953,870	\$1,090,138
5th Co Locator	<u>ξ</u>	\$160,267	\$320,534	\$480,802	\$641,069	\$801,336	\$961,603	\$1,121,870	\$1,282,138
Offer to Land Owner by Bor	rowing f						, j.		
Amount	\$250,000	\$300,000	\$350,000	\$400,000	\$450,000	\$500,000	197		
Interest	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	0 C		
Tem	7	7	7	7	7	7	Park.		
Principal & Interest Annual Cost	\$3,652 \$43,936	\$4,383 \$53,504	\$5,113	\$5,843 \$70,121	\$6,573	\$7,304	10°		
Total Cost	\$43,826 \$306,780	\$52,591 \$368,136	\$61,356 \$429,491	\$70,121 \$490,847	\$78,878 \$552,149	\$87,651 \$613,560	- t 1		
, 6030	4000,700	φωω, 130	\$74.5,731	4-30,047	43JZ, 149	4013,300			

Negotiate all cash upfront offer for long term use of land All offers should include an all cash payment, declining through the 7th year etc. Purchase Bonds @ a discount offer face value to land owner pledue bonds as collateral or exchange them to landowner

The use of the available cash created by this strategy is not factored CPI not factored for the 5 & 7th years

Purchase 0 Coupon Bond @ 70 % Discount 80 % of face value of \$175,000= 140,000	\$250,000 \$140,000	Actual Cost to Company if be to pay all cash to land owner	onds are purchase	d and borrowed against
Payment to Land Owner in Cash or Stocks	\$110,000	Cost to Purchase Bond Principal & Interest Paid o	\$175,000 \$306,600	ųt. √kj
Mo. Cost to Amortize \$110,000 over 7 years @ 6% interest 8	\$1,605 4 months 84	Total Cost of Transaction Value of Bond at Maturity	\$481,600 \$250,000	
Mo. Cost to Amortize \$140,000 over 7 years	\$134,820 \$2,045	Real Cost over 7 Years	\$231,600	
@ 6% interest 84	4 months 84	Actual Cost to Verizon for Bo	prrowing the cash	3(C
Principal & Interest	\$171,780			i i
				(0) (0)
•				
				0 - ,6
•				i,
	٠			· ·
À				£*
]· .;;				<u>.</u> ;
1				
ð. A				,
:				² 54

					~							
								1-1	Company's ca	sh outlay o	ver term of	lease
		:							(3 % CPI Incre			
	Rent	e.	Company	50 % of	Landlord		First	Second	Third	Fourth	Fifth	Sixth
1	Reductions	Number of	Base Rent	Co Locate Fee	New Rent	Annual	5 Yrs	5 Yrs	5 Yrs	5 Yrs	5 Yrs	5 Yrs
	15%	Co-locators	\$2,000	\$2,000	\$2,000			j.11				
								b				
\$300	\$0	1 '	\$1,700	\$1,000	\$2,700	\$32,400	\$186,300	\$214,245	\$246,382	\$283,339	\$325,840	\$374,716
\$255	\$0	2 .	\$1,445	\$1,000	\$3,445	\$41,340	\$237,705	\$273,361	\$314,365	\$361,520	\$415,748	\$478,110
\$217	\$0	3	\$1,228	\$1,000	\$4,228	\$50,739	\$291,749	\$335,512	\$385,838	\$443,714	\$510,271	\$586,812
\$184	\$0	4	\$1,044	\$1,000	\$5,044	\$60,528	\$348,037	\$400,242	\$460,279	\$529,321	\$608,719	\$700,026
\$157	\$0	5 5	\$887	\$1,000	\$5,887	\$70,649	\$406,231	\$467,166	\$537,241	\$617,827		\$817,076
\$133	\$0		\$754	\$1,000	\$6,754	\$81,052	\$466,047	\$535,954	\$616,347	\$708,799	\$815,118	\$937,386
								21,3				
		•		\$6,000				44				
		Less Base Rent		\$754		Company's	Annual Profit					
		·						The Amount				
		Company Month	dy Profit	\$5,246		\$62,948		Company Pai	đ			
			- 1/	40.16	45 1/	00.16		Out Over				
		•	5 Yrs	10 Yrs	15 Yrs	20 Yrs	25 Yrs	30 Yrs				
0	_		*400.000	#400 F4F	#C40 007	#000 000	64 050 400	64 000 004				
Cummulative Casi		1	\$186,300		\$646,927	\$930,266 \$1,186,950	\$1,256,106	\$1,630,821				
Paid by Company		2 3 ()	\$237,705		\$825,431 \$1,013,099	\$1,456,813	\$1,602,698 \$1,967,085	\$2,080,607 \$2,553,897				
		3	\$291,749			\$1,737,879	\$2,346,597	\$3,046,624				
			\$348,037	\$748,279	\$1,208,558	\$2,028,465	\$2,346,597	\$3,556,043				
•		5 ' 6	\$406,231	\$873,397 \$1,002,000	\$1,410,638 \$1,618,347		\$3,142,264					
		0	\$466,047	\$1,002,000	\$1,010,347	\$2,327,140	\$3,142,204	\$4,079,650				
Purchase 0 Coupo	n Bond @	70 % Discount	\$250,000	Actual Cost to C	omnany if hone	de are numba	sed and horro	teniene haw				
80 % of face value				to pay all cash to		oo aro parona	300 W.G 50110	woo quanto				
	0, 4,,0,00	0-1-10,000	\$110,000	to pay an odor. a								
Payment to Land C	wner in Ca	sh or Stocks	\$110,000	Cost to Purchas	e Bond	\$175,000		1				
, ajiiioiii to aasie t			4110,000	Principal & Inter-		\$306,600						
Mo. Cost to Amorti	ze \$110.00	O over 7 years	\$1,605					g.				
@ 6% Interest		84 months		Total Cost of Tra	insaction	\$481,600						
				Value of Bond at	Maturity	\$250,000		*				
			\$134,820									
				Real Cost over 7	Years	\$231,600		: 3				
Mo. Cost to Amorti	ze \$140,00	0 over 7 years	\$2,045					ģ.			_	D
@ 6% interest		84 months	\$84	Actual Cost to C	ompany for Bo	rrowing the ca	ash	• .			شم .	ñ
								K			<u> </u>	<u>'''</u>
Principal & Interest	t			Borrow cash and		\$250,000	•	ř.			ζ.	Σ.
				Amortize @ 6 %	for 7 Yrs			•			-	-
				D101		0000 700						_
Manakata all cont				Real Cost over 7	rears	\$306,768		15				AVA
Negotiate all cash								:				
All offers should in			securing throu	g⊓u⊪ortnyeare	nc.			i,			•	7
Purchase Bonds @	auscoum							,				

Purchase Bonds & a discount
Pledge bonds as collateral or exchange them to landowner
Exchange company shares in lieu of cash payment.
Benefits
Removed long term contingent liability for rent
Wiped out long term drain on cash flow

41

Benefits Removed long to Wiped out long to		ngent liability for rent on cash flow							
		mbers, if done at 1-8						15	
not considering t	ne benetit	t of the use of the cast	n not used to	pay rent.	CPI not factore	a tor the 5 & /	ron years	ni.	
		1	2	3	4	5	6	7.	8
Total Savings	1	\$1,403,721	\$3,034,543	\$4,665,364	\$6,296,186	\$7,927,007	\$9,557,829	\$11,188,650	\$12,819,472
	2		\$3,934,515	\$6,015,322	\$8,096,130		\$12,257,744	\$14,338,552	\$16,419,359
	3	\$2,326,797	\$4,880,693	\$7,434,590	\$9,988,486	\$12,542,383	\$15,096,280	\$17,650,176	\$20,204,073
	4	\$2,819,524	\$5,866,147	\$8,912,771	\$11,959,395	\$15,006,018	\$18,052,642	\$21,099,266	\$24,145,889
	5	\$3,328,943	\$6,884,986	\$10,441,029	\$13,997,071	\$17,553,114	\$21,109,157	\$24,665,200	\$28,221,243
	6	\$3,852,550	\$7,932,201	\$12,011,851	\$16,091,501	\$20,171,152	\$24,250,802	\$28,330,452	\$32,410,103
Annual Savings	1	; \$46,791	\$101,151	\$155,512	\$209,873	\$264,234	\$318,594	\$372,955	\$427,316
	2	\$61,790	\$131,150	\$200,511	\$269,871	\$339,231	\$408,591	\$477,952	\$547,312
	3	a\$77,560	\$162,690	\$247,820	\$332,950	\$418,079	\$503,209	\$588,339	\$673,469
	4	\$93,984	\$195,538	\$297,092	\$398,646	\$500,201	\$601,755	\$703,309	\$804,863
	5	\$110,965	\$229,500	\$348,034	\$466,569	\$585,104	\$703,639	\$822,173	\$940,708
	6	\$128,418	\$264,407	\$400,395	\$536,383	\$672,372	\$808,360	\$944,348	\$1,080,337